

Exhibit A

☒ FDP9006-0400 PURCHASE ORDER CHANGE - EFFECTIVE 11-19-03
VALL91 THIS NUMBER MUST APPEAR ON ALL INVOICES

PEDP2910056 003

DELPHI

PURCHASE ORDER NUMBER OR RELEASE NUMBER IF ISSUED TOGETHER WITH PART NUMBER OR ITEM NUMBER, PACKING SLIP NUMBER, AND PLANT NUMBER, MUST APPEAR ON ALL INVOICES, PACKAGES, PACKING SLIPS AND BILLS OF LADING.

DELIVER TO: (AS RELEASED)

VENDOR CODE

EL PASO

TX

TO: DUNS: 695283358-P01 / 800432635-C01
KYOCERA INDUSTRIAL CERAMICS CORP

PLEASE ENTER OUR ORDER/REVISION AS LISTED HEREON, SUBJECT TO TERMS AND CONDITIONS CONTAINED WITHIN.

PURCHASE ORDER PEDP2910056 003

ORDER DATE 11-06-02

25 NW POINT BLVD STE 450

ELK GROVE VILLAGE

IL 60007

US

REF. INQ. NO.

PRICES IN USD

EXPIRATION 12-31-04

REVISION DATE 11-19-03

FREIGHT TERM

SHIPPING POINT

PAYMENT TERM

FOB-OUR PLANT FREIGHT COLLECT

FREIGHT COLLECT

2ND DAY OF 2ND MONTH

TITLE TRANSFER

SHIPPING INSTRUCTION

BUYER

TITLE TRANSFER OUR PLANT

BEST WAY

91

REVISION TO CHANGE STD. PACK FROM
5000 TO 4000.
OR/MC.

REVISIONS TO PART

25108420

CHARGE % A 100

PRICE/UOM

1.9500/PCS

LEAD-DAYS STD-PACK CONTR
20 4000 ✓ CTN

ALT-UOM CONV-FACTOR

COO
JP

REVISIONS TO PART

25165124

CHARGE % A 100

PRICE/UOM

2.3300/PCS

LEAD-DAYS STD-PACK CONTR
20 4000 ✓ PCS

ALT-UOM CONV-FACTOR

COO
JP

DELIVER-TO
EL PASO

STA DEPT GEN-LED ACCT DEPT/POM W.O. PROJ DEBIT JOB-NUMBER CODE
80180 80180 A

3-00001-8279-7

NO SALES OR USE TAX. EXEMPT PER PERMITS: AZ 07-379796-T, MS 902, OH T-98000623, TX 3-0001-8279-7
NO CHANGE OR DEVIATION FROM PRINTS, SPECIFICATIONS, OR MATERIALS PERMITTED WITHOUT BUYER APPROVAL.

IMPORTANT NOTICE: UNLESS YOU NOTIFY THE BUYER AND OBTAIN A FORMAL REVISION FROM HIM PRIOR TO SHIPMENT, THE PRICES ON THIS ORDER ARE THE MAXIMUMS THAT WILL BE PAID AGAINST INVOICES FOR MATERIAL OR SERVICES SUPPLIED.

IMPORTANT: This order is not binding until accepted. When requested, acceptance must be indicated on acknowledgment copy which must be returned to Buyer. The order, including the terms and conditions contained within, constitutes the complete and final agreement between Buyer and Seller and no oral agreement in any way modifying any of said terms and conditions will be binding upon Buyer unless made in writing and signed by Buyer's authorized representative.

DELPHI PACKARD ELECTRIC SYSTEMS
Delphi Packard Electric
P.O. BOX 431 WARREN, OHIO 44486

KEVIN J VELASQUEZ
PHONE: 330 505-3042

BUYER

SIDNEY JOHNSON

PAGE 1 OF 2

☒ FDP0006-0400

PURCHASE ORDER

PEDP4420062

DELPHI

PURCHASE ORDER NUMBER MUST APPEAR ON
ALL INVOICES, PACKING SLIPS, BILLS OF
LADING, AND RELATED DOCUMENTS.

DELIVER TO: (AS RELEASED)

VENDOR CODE

EL PASO

TX

TO: DUNS: 695283358-P01 / 800432635-C01 PHONE 000-000-0000
KYOCERA INDUSTRIAL CERAMICS CORP

PLEASE ENTER OUR ORDER/REVISION AS LISTED
HEREON, SUBJECT TO TERMS AND CONDITIONS
CONTAINED WITHIN.

PURCHASE ORDER PEDP4420062

25 NW POINT BLVD STE 450

ORDER DATE 08-19-04

ELK GROVE VILLAGE

IL 60007

US

REF. INQ. NO.

000

FREIGHT TERM
FOB-OUR PLANT FREIGHT COLLECT

SHIPPING POINT
KOKUBU

PAYMENT TERM
2ND DAY OF 2ND MONTH

TITLE TRANSFER
TITLE TRANSFER OUR PLANT

SHIPPING INSTRUCTION
BEST WAY

BUYER
42

PART NO.	DESCRIPTION / PERCENT	PRICE	QUANTITY	UOM	SHIP
		PRICES IN USD			

REQUIREMENTS CONTRACT STATEMENT:

SELLER AGREES TO SELL AND BUYER AGREES TO PURCHASE AT THE PRICE AND SUBJECT TO
THE TERMS AND CONDITIONS HEREOF, THE PART NUMBERS INDICATED HEREIN. SHIPMENTS
ARE AUTHORIZED ONLY WHEN RELEASED BY OUR SHIPPING SCHEDULE OR SPOT BUY
PURCHASE ORDER. ALL MATERIAL SHALL BE SUPPLIED IN CONFORMANCE WITH
SPECIFICATIONS, DRAWINGS, SAMPLES, OR OTHER DESCRIPTIONS PROVIDED. PACKAGING
SHALL BE IN COMPLIANCE WITH DELPHI AUTOMOTIVE GLOBAL SUPPLIER PACKAGING MANUAL
(AVAILABLE AT WWW.DELPHI.COM). ALL REQUIREMENTS LISTED IN DELPHI
AUTOMOTIVE SUPPLIER GUIDELINES APPLY. A COPY OF THESE GUIDELINES ARE
AVAILABLE AT WEBSITE WWW.DELPHI.COM

ALL NAFTA RELATED DOCUMENT AS WELL AS MANUFACTURER'S AFFIDAVITS SHOULD BE SENT
TO:

DELPHI CORPORATION
M/C 480-410-228
5825 DELPHI DRIVE
TROY, MI 48068
ATTN: JEROME KLOTZ

25108420 REV 39

CRG: A 100

HEATER

1.9500

AS RELEASED
PCS

PER GPS 2500177526

7/1/01 = 1.95

7/1/02 = 1.95

7/1/03 = 1.95

LEAD-DAYS STD-PACK CONTR

20

4000

CTN

COO
JP

EFFECTIVE 09-01-04 EXPIRATION 12-31-05 TAX CODE: 00

DELIVER-TO STA DEPT GEN-LED ACCT DEPT/PO W.O. PROJ DEBIT JOB-NUMBER CODE
EL PASO 80180 80180 A

3-00001-8279-7

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FORMAL REVISION FROM HIM PRIOR TO SHIPMENT, THE PRICES ON THIS
ORDER ARE THE MAXIMUMS THAT WILL BE PAID AGAINST INVOICES FOR
MATERIAL OR SERVICES SUPPLIED.

1407001 (01/01) This notice is not binding until it is signed. When requested, an invoice must be submitted to the buyer's payment copy
which will be returned to the buyer.
I have read, including the terms and conditions contained herein, and agree to the terms and conditions of this agreement.
Delphi Automotive Systems LLC and its subsidiaries and its agents are not responsible for any loss or damage to the buyer's
business or property caused by the use of the information contained herein.

Delphi Automotive Systems LLC
c/o Delphi Packard
P.O. Box 431 Warren, Ohio 44486

PHONE: FERNANDO DE LEON
915 612-8543

BUYER

SIDNEY JOHNSON

☒ FDP9006-0400

PURCHASE ORDER

PEDP4420062

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EL PASO

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VENDOR CODE

DUNS: 695283358-P01 / 800432635-C01 PHONE 000-000-0000

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CONTAINED WITHIN.

TO: KYOCERA INDUSTRIAL CERAMICS CORP

PURCHASE ORDER PEDP4420062

25 NW POINT BLVD STE 450

ORDER DATE 08-19-04

ELK GROVE VILLAGE

IL 60007

US

REF. INQ. NO. 000

FREIGHT TERM
FOB-OUR PLANT FREIGHT COLLECT

SHIPPING POINT
KOKUBU

PAYMENT TERM
2ND DAY OF 2ND MONTH

TITLE TRANSFER
TITLE TRANSFER OUR PLANT

SHIPPING INSTRUCTION
BEST WAY

BUYER
42

PART NO.	DESCRIPTION / PERCENT	PRICE	QUANTITY	UOM SHIP
25165124	REV A			
CRG: A 100				
18 WATT HEATER ROD		2.3300		AS RELEASED PCS

PER GPS 2500177526				
7/1/01 = 2.33				
7/1/02 = 2.33				
7/1/03 = 2.33				
LEAD-DAYS	STD-PACK CONTR	INNER-PACK		
20	4000	PCS 1000		
	CARRY OVER: A			

TOTAL IN USD

EFFECTIVE 09-01-04 EXPIRATION 12-31-05 TAX CODE: 00
DELIVER-TO STA DEPT GEN-LED ACCT DEPT/POW W.O. PROJ DEBIT JOB-NUMBER CODE
EL PASO 80180 80180 A

3-00001-8279-7

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ORDER ARE THE MAXIMUMS THAT WILL BE PAID AGAINST INVOICES FOR
MATERIAL OR SERVICES SUPPLIED.

NOTES: (1) This notice is not binding until accepted. When requested, an invoice must be sent and an acknowledgment must be
sent to the buyer. (2) The buyer, including the buyer's agent, is responsible for the accuracy of the information provided. (3) The
buyer's agent and seller are not responsible for any delay in the processing of the order. (4) The buyer's agent and seller are not
responsible for any delay in the processing of the order. (5) The buyer's agent and seller are not responsible for any delay in the processing of the order.

Delphi Automotive Systems LLC
c/o Delphi Packard
P.O. Box 431 Warren, Ohio 44486

PHONE: FERNANDO DE LEON
915 612-8543

BUYER

SIDNEY JOHNSON

Effective March 2004

GENERAL TERMS AND CONDITIONS